



### JOB INFORMATION

Job Code:	129219
Job Title:	Marketing Manager II
FLSA Status:	Exempt
Supervisory:	
Job Family:	Marketing
Job Family Group:	Marketing and Events
Management Level:	5 Manager

### JOB SUMMARY

Plans, implements and manages marketing functions for assigned University unit or department. Supervises assigned staff.

### JOB QUALIFICATIONS:

#### Education

Req	Pref	Degree	Field of Study
X		Bachelor's degree	
	X	Master's degree	

#### Additional Education

*Check here if experience may substitute for some of the above education.*

X Combined experience/education as substitute for minimum education

#### Work Experience

Req	Pref	Work Experience	Experience Level
X		5 years	
	X	5 years	

#### Additional Work Experience

*Check here if education may substitute for some of the above work experience.*

#### Knowledge, Skills and Abilities

Req	Pref	Functional Skills
X		Thorough knowledge of marketing and management.
X		Knowledge of the principles, practices, concepts, methodology, and techniques of marketing.
X		Demonstrated verbal and written communication skills.
X		Demonstrated creative and artistic skills.

#### Other Job Factors

## JOB ACCOUNTABILITIES

	<i>% Time</i>	<i>Essential</i>	<i>Marginal</i>	<i>N/A</i>
Manages day-to-day marketing operations and supervises staff, as assigned. Participates in development of marketing and sales goals, objectives, plans and strategies. Assists in determining target markets.				
Plans, implements and manages department marketing activities. Determines marketing and sales goals, objectives and strategies. Develops short and long-range marketing plans for department.				
Designs and manages programs to promote department services and/or products within the university community and/or to the general public, such as direct mail, telemarketing, advertising, publicity, community relations, promotional activities, special events, etc.				
Develops, produces and distributes publications and other promotional materials for department marketing and public relations purposes.				
Develops and administers marketing budget(s) for department and/or on a project basis.				
Develops and implements market research instruments or utilizes standard market research instruments to collect information necessary to market department goods and/or services. Plans and conducts surveys, as appropriate.				
Designs and produces marketing reports for department and/or university use.				
Screens and hires vendors needed to produce marketing materials and attain marketing objectives.				
Determines appropriate use of university and/or department logos, emblems and indicia.				
Develops and manages department marketing calendar. Determines schedules and deadlines for production and distribution of marketing activities and publications.				
Establishes and maintains appropriate network of professional contacts. Maintains currency with professional organizations and publications. Attends and participates in meetings, conferences, etc. Represents university and/or unit, assigned or appropriate.				
Develops and implements security related procedures such as office opening and closing routines, recognition of duress signals and key controls. Coordinates security activities with Department of Public Safety. Promotes and maintains standards for security conscious awareness and behavior. Maintains knowledge of University's crime prevention and suppression programs and services. Ensures dissemination of security related information to staff.				
Performs other related duties as assigned or requested. The University reserves the right to add or change duties at any time.				

## Other Requirements

<i>Essential:</i>	<i>Emergency Response/Recovery</i>	<i>Essential:</i>	<i>Mandated Reporter</i>
	In the event of an emergency, the employee holding this position is required to "report to duty" in accordance with the university's Emergency Operations Plan and/or the employee's department's emergency response and/or recovery plans. Familiarity with those plans and regular training to implement those plans is required. During or immediately following an emergency, the employee will be notified to assist in the emergency response efforts, and mobilize other staff members if needed.		A mandated reporter who in his or her professional capacity has knowledge of, or reasonably suspects a person who is under the age of 18 years, elderly, or a dependent adult has been the victim of abuse or neglect must report the suspected incident. The reporter must contact a designated agency immediately or as soon as practically possible by telephone or in writing within 36 hours. By virtue of the associated job duties, this position qualifies as a mandated reporter as required by state law and USC's policy at: <a href="https://policy.usc.edu/mandated-reporters/">https://policy.usc.edu/mandated-reporters/</a>
<i>Campus Security Authority (CSA)</i>			<i>Essential:</i>
By virtue of the associated job duties, this position qualifies as a Campus Security Authority as required by law and USC's policy at: <a href="https://dps.usc.edu/alerts/clery/">https://dps.usc.edu/alerts/clery/</a>			No

## ACKNOWLEDGMENTS

The above statements reflect the essential and non-essential functions as necessary to describe the principle contents of the job. They are not intended to be a complete statement of all work requirements or duties that may be required of the

position. I understand that I may be asked to perform other duties as assigned. USC reserves the right to add or change duties at any time.

The University of Southern California is an Equal Opportunity Employer. USC prohibits discrimination on any basis protected under federal, state, or local law, regulation, or ordinance or university policies. All employment decisions are based on individual qualifications and business need.

I acknowledge receipt of this job description and its associated physical requirements. I have read and understand the job description and job requirements and agree to abide by their contents. I realize that duties may be requested of me that are not specifically stated herein. I understand that I will be expected to adjust to potential fluctuations in work volume. I understand that, if I have any questions about the essential functions or expectations of my position, my supervisor and/or HR partner are available to discuss them with me.

_____	_____	_____
Print Employee Name	Signature	Date
_____	_____	_____
Print Manager Name	Signature	Date

This job description describes the general nature and level of work required by the position. It is not intended to be an all-inclusive list of qualifications, skills, duties, responsibilities or working conditions of the job. The job description is subject to change with or without notice, and Management reserves the right to add, modify or remove any qualification or duty. Nothing in this job description changes the existing at-will employment relationship between the university and the employee occupying the position.